

Authorized Apple Dealer Price List -- Standard Retail Consumer Products



January 15, 1983 — CONFIDENTIAL

Apple III Products

	Model #	Description	Note	Sugg. Retail Price	Single and Multiple Quantities					
					1-3	4-9	10-19	20-39	40-79	80+
Systems	† A3S0128	128K Bytes System (w/System Software)		2995.00	2126.00	2066.00	2006.00	1946.00	1901.00	1856.00
	† A3S0256	256K Bytes System (w/System Software)		3495.00	2376.00	2306.00	2254.00	2201.00	2149.00	2097.00
Apple III Interface Cards	A3B0001	Apple III OEM Prototyping Card		45.00	35.00	29.00	29.00	29.00	29.00	29.00
	† A3B0002	Universal Parallel Card		225.00	146.00	140.00	137.00	132.00	128.00	123.00
Apple III Peripherals	† A3M0004	Disk ///		435.00	306.00	300.00	295.00	287.00	280.00	273.00
	† A2M0058	Dot Matrix Printer		695.00	459.00	445.00	427.00	418.00	407.00	401.00
	† A3M0025	Letter Quality Printer		2195.00	1405.00	1361.00	1328.00	1310.00	1293.00	1275.00
	† A3M0006	Monitor /// (12" B & W)		249.00	165.00	159.00	155.00	150.00	145.00	140.00
	† A3M0039	Monitor /// (12" Green)		249.00	165.00	159.00	155.00	150.00	145.00	140.00
	† A3M0305	ProFile™ Disk Drive		2195.00	1535.00	1450.00	1425.00	1390.00	1350.00	1325.00
	† A3M0001	Silentype® Thermal Printer		350.00	230.00	224.00	218.00	211.00	204.00	197.00
Apple III Accessories	D3D0098	Apple SoftCard™ /// System		450.00	285.00	275.00	265.00	255.00	245.00	235.00
	A2D0000	Blank Diskettes		50.00	31.00	28.00	27.00	26.00	26.00	25.00
	A2M0077	Cloth Ribbon, DMP (6/pack)		10.50 ea	42.00	40.00	39.00	38.00	37.00	36.00
	A3M0010	Cursor ///		59.95	38.00	37.00	35.00	34.00	32.00	31.00
	A3M0019	Modem Eliminator Cable (5/box)		29.95 ea	95.00	95.00	95.00	95.00	95.00	95.00
	A2M0074	Multi-Strike Ribbon (LQP) (6/pack)		10.50 ea	40.00	39.00	38.00	37.00	36.00	36.00
	A2M0076	Multi-Strike Ribbon (DMP) (6/pack)		10.50 ea	42.00	40.00	39.00	38.00	37.00	36.00
	A2M0081	Printwheel, Boldface (6/pack)	*	13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
	A2M0079	Printwheel, Courier 10, (6/pack)	*	13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
	A2M0080	Printwheel, Gothic 15, (6/pack)	*	13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
	A2M0078	Printwheel Prestige Elite (6/pack)		13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
	A3T0305	ProFile™ Sales Kit	9	N/A	100.00	N/A	N/A	N/A	N/A	N/A
	A3M0013	Silentype® /// Conversion Kit		40.00	26.00	26.00	25.00	24.00	23.00	23.00
	—A2C0001	Silentype® Paper		4.50 roll	30.00	29.00	28.00	27.00	26.00	25.00
	† A3M0018	256K Memory Upgrade (Exchange)		600.00	520.00	508.00	496.00	496.00	496.00	496.00
	A3M0009	Vinyl Carrying Case		20.00	15.00	15.00	15.00	15.00	15.00	15.00

This price list supersedes all previous price lists.
Price lists are subject to change without notice.
Products subject to discontinuation without notice.
Quantity prices apply to single delivery, single location.

Apple and the Apple logo are registered trademarks of Apple Computer, Inc.
ProFile is Apple's trademark for its 5-megabyte mass storage device.
Silentype is a registered trademark of Apple Computer, Inc.
SoftCard is a trademark of MicroSoft Corporation.

Notes:

- * - New product
- † - Products eligible for floorplanning
- 9 - Only one kit per dealership may be ordered

Apple II Products

	Model #	Description	Note	Sugg. Retail Price	Single and Multiple Quantities					
					1-3	4-9	10-19	20-39	40-79	80+
Systems	† A2P2002	Apple IIe Starter System	*	1995.00	1295.00	1295.00	1295.00	1295.00	1295.00	1295.00
	† A2S2064	64K Apple IIe System	*	1395.00	940.00	940.00	940.00	940.00	940.00	940.00
	† A2S1048	48K Bytes Plus		1330.00	870.00	870.00	870.00	870.00	870.00	870.00
Apple II Interface & Expansion Cards	A2B2022	Apple IIe 80 Column Text Card	*	125.00	88.00	86.00	85.00	82.00	80.00	79.00
	† A2B2023	Apple IIe Extended 80 Column Text Card	*	295.00	208.00	204.00	199.00	194.00	190.00	185.00
	† A2B0015	IEEE-488 Card		450.00	292.00	270.00	265.00	254.00	243.00	233.00
	† A2B0010	Integer BASIC ROM Card		200.00	126.00	120.00	117.00	113.00	108.00	104.00
	† A2B0043	Language Card		195.00	128.00	122.00	115.00	110.00	105.00	101.00
	A2M0024	Mountain Computer Clock-Calendar Card		120.00	60.00	56.00	52.00	48.00	44.00	40.00
	A2B0021	Parallel Interface Card		165.00	109.00	103.00	100.00	96.00	93.00	90.00
	A2B0001	Prototyping/Hobby Card		24.00	15.00	14.00	14.00	13.00	13.00	12.00
	† D2B0010	Smarterm 80-Column Board		379.00	249.00	243.00	236.00	228.00	221.00	214.00
	† A2B0044	Super Serial Card		195.00	128.00	122.00	115.00	110.00	105.00	101.00
	D2B0034	Thunderclock Card		149.00	98.00	95.00	93.00	90.00	87.00	84.00
	D2D0083	Thunderclock Dater		32.95	22.00	21.00	20.00	20.00	19.00	19.00
	D2D0034	Thunderclock Pascal Software		34.95	23.00	22.00	22.00	21.00	20.00	20.00
	D2M0047	Thunderclock X-10 Interface		59.95	39.00	38.00	37.00	36.00	35.00	34.00
Apple II Peripherals	† A2M0003	Disk II - Drive Only		395.00	278.00	273.00	267.00	260.00	254.00	248.00
	† A2M0044	Disk II w/interface		545.00	385.00	376.00	368.00	360.00	350.00	342.00
	† A2M0044E	Disk II w/interface	*	545.00	385.00	376.00	368.00	360.00	350.00	342.00
	† A2M0058	Dot Matrix Printer	8	695.00	459.00	445.00	427.00	418.00	407.00	401.00
	† A2M0029	Graphics Tablet w/Interface	5	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	† A3M0025	Letter Quality Printer		2195.00	1405.00	1361.00	1328.00	1310.00	1293.00	1275.00
	† A3M0006	Monitor /// (12" B & W)		249.00	165.00	159.00	155.00	150.00	145.00	140.00
	† A3M0039	Monitor /// (12" Green)		249.00	165.00	159.00	155.00	150.00	145.00	140.00
	† A2M0036	Silentype® Printer for the Apple II		395.00	260.00	253.00	246.00	238.00	230.00	223.00
	† A2M2045	Silentype® Printer		TBA	TBA	TBA	TBA	TBA	TBA	TBA
Apple II Accessories	A2M0260	Apple II Stand		29.95	21.00	20.00	19.00	18.00	17.00	17.00
	A2D0000	Blank Diskettes (10/box)		50.00	31.00	28.00	27.00	26.00	26.00	25.00
	A2M0077	Cloth Ribbon, DMP (6/pack)		10.50 ea	42.00	40.00	39.00	38.00	37.00	36.00
	A2M2004	DB-25 Adapter Kit (5/pack)	*	N/C	N/C	N/C	N/C	N/C	N/C	N/C
	A2M0034	Desk		220.00	151.00	128.00	121.00	114.00	108.00	101.00
	A2M2006	Disk Clamp Adapter Kit (5/pack)	*	N/C	N/C	N/C	N/C	N/C	N/C	N/C
	A2M0055	Joystick II		59.95 ea	38.00	37.00	35.00	34.00	32.00	31.00
	A2M2002	Joystick IIe	*	59.95 ea	38.00	37.00	35.00	34.00	32.00	31.00
	A2M0054	Hand Controllers II		34.95 ea	23.00	22.00	21.00	20.00	19.00	18.00

Notes:

5 - Available Early 1983

† - Products eligible for Floorplanning

* - New product

8 - Compatible with Apple II and Apple /// Personal Computers

Model #	Description	Note	Sugg. Retail Price	Single and Multiple Quantities					
				1-3	4-9	10-19	20-39	40-79	80+
A2M2001	Hand Controllers IIe	*	34.95 pr	23.00	22.00	21.00	20.00	19.00	18.00
A2M0074	Multi-Strike Ribbon (LQP) (6/pack)		10.50 ea	40.00	39.00	38.00	37.00	36.00	36.00
A2M0076	Multi-Strike Ribbon (DMP) (6/pack)		10.50 ea	42.00	40.00	39.00	38.00	37.00	36.00
A2M0056	Numeric Keypad II		159.95	101.00	98.00	94.00	90.00	87.00	83.00
A2M2003	Numeric Keypad IIe	*	159.95	101.00	98.00	94.00	90.00	87.00	83.00
A2M0052	Parallel Interface Cable	8	14.00	9.00	9.00	9.00	8.00	8.00	8.00
A2M0081	Printwheel, Boldface (6/pack)	*	13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
A2M0079	Printwheel, Courier 10, (6/pack)	*	13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
A2M0080	Printwheel, Gothic 15, (6/pack)		13.75 ea	53.00	51.00	50.00	48.00	47.00	47.00
A2M0078	Printwheel Prestige Elite		13.75 ea	53.00	51.00	50.00	48.00	47.00	44.00
A2M2009	Silentype® Adapter Kit (5/pack)	*	TBA	TBA	TBA	TBA	TBA	TBA	TBA
A2C0001	Silentype® Paper (10 rolls/box)		4.50 roll	30.00	29.00	28.00	27.00	26.00	25.00
D2D0099	Telidon Graphics System		595.00	415.00	400.00	385.00	375.00	365.00	355.00
A2M0009	Vinyl Carrying Case		15.00	10.00	10.00	10.00	10.00	10.00	10.00

APPLECARE CARRY-IN SERVICE FOR APPLE PRODUCTS

A3G0020	Apple /// Personal Computer		240.00/yr	157.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0038	Apple // Personal Computer		90.00/yr	57.00/yr	N/A	N/A	N/A	N/A	N/A
A3G0021	Disk ///		45.00/yr	30.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0039	Disk //		45.00/yr	30.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0041	Dot Matrix Printer		120.00/yr	78.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0042	Graphics Tablet		48.00/yr	30.00/yr	N/A	N/A	N/A	N/A	N/A
A3G0024	Letter Quality Printer		228.00/yr	147.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0023	Monitor ///		18.00/yr	12.00/yr	N/A	N/A	N/A	N/A	N/A
A2G0043	Numeric Keypad //		18.00/yr	12.00/yr	N/A	N/A	N/A	N/A	N/A
A3G0022	ProFile™ Disk Drive		276.00/yr	180.00/yr	N/A	N/A	N/A	N/A	N/A
A2F0109	Registration Forms		N/C	N/C	N/C	N/C	N/C	N/C	N/C
A2G0040	Silentype® Printer		48.00/yr	30.00/yr					

Literature and Sales Aids

	Model #	Description	Note	Sugg. Retail Price	Single and Multiple Quantities					
					1-3	4-9	10-19	20-39	40-79	80+
Sales Aids:	A3G0016	Apple ///... A Beginning PTW	*	550.00	275.00	275.00	275.00	275.00	275.00	275.00
	A3G0017	Apple ///... A Beginning Ref. Workbook (25/box)	*	2.50 ea	62.50	62.50	62.50	62.50	62.50	62.50
	A3G0004	Apple /// Management Demo Book		N/A	75.00	75.00	75.00	75.00	75.00	75.00
	A2G2001	Apple IIe... A Beginning PTW	*	550.00	275.00	275.00	275.00	275.00	275.00	275.00
	A2G2002	Apple IIe... A Beginning Ref. Workbook (25/box)	*	2.50	62.50	62.50	62.50	62.50	62.50	62.50
	A2G0021	Apple II Management Demo Book	*	TBA	TBA	TBA	TBA	TBA	TBA	TBA
	A2G0001	Diskette Vinyl Pages (10/pk)		8.50	5.00	5.00	5.00	5.00	5.00	5.00
	A2G0019	Horizons Binder		N/A	219.00	219.00	219.00	219.00	219.00	219.00
	A2G0018	Horizons Workbook (25/box)		N/A	44.00	44.00	44.00	44.00	44.00	44.00
	A2G0020	Personal Computer Demo Master		N/A	100.00	100.00	100.00	100.00	100.00	100.00
	A3G0014	Point-of-Sale Disk & Literature Rack		N/A	65.00	65.00	65.00	65.00	65.00	65.00
	A3G0013	Point-of-Sale Display		N/A	70.00	70.00	70.00	70.00	70.00	70.00
	A2G0002	Software Binder (12/box)		11.00 ea	83.00	81.00	78.00	74.00	71.00	68.00

	Model #	Description	Note	Sugg. Retail Price	Single and Multiple Quantities					
					1-3	4-9	10-19	20-39	40-79	80+
Literature and Sales Aids:	A2L0065	Apple In Depth Software Catalog (25/box)	*	3.00 ea	20.00	20.00	20.00	20.00	20.00	20.00
	A2L0051	Apple Mag. Vol.2 #1 (Telecomm. 50/box)		2.50 ea	33.00	25.00	25.00	25.00	25.00	25.00
	A2L0057	Apple Mag. Vol.2 #2 (Arts 50/box)		3.00 ea	35.00	30.00	30.00	30.00	30.00	30.00
	A2L0059	Apple Mag. Vol.3 #1		3.00 ea	37.50	37.50	37.50	37.50	37.50	37.50
	A2G0013	Apple Mylar Banner		N/A	10.00	10.00	10.00	10.00	10.00	10.00
	A2G0033	Apple Plastic Carry Bags (200/bx)		N/A	20.00	20.00	20.00	20.00	20.00	20.00
	A2G0016	Apple Presentation Folders (10/pk)		N/A	7.00	6.00	6.00	6.00	6.00	6.00
	D2L0001	BPI Descriptive Brochure		4.95	3.00	3.00	3.00	2.00	2.00	2.00
	A2F2115	Apple // Cable and Connector Guide (50/box)	*	2.00 ea	50.00	50.00	50.00	50.00	50.00	50.00
	A2F2116	Apple //e Design Guidelines (50/box)	*	2.00 ea	50.00	50.00	50.00	50.00	50.00	50.00
	A2L0061	Journal Courseware Vol. 1 #1 (5/pk)		5.95 ea	21.00	21.00	21.00	21.00	21.00	21.00
	A2L0062	Journal Courseware Review Issue 1 (5/pk)		5.95 ea	21.00	21.00	21.00	21.00	21.00	21.00
	A2F2114	Apple //e Guide to the New Features (50/box)	*	2.00 ea	50.00	50.00	50.00	50.00	50.00	50.00
	A2G0006	Literature Display Counter Top	3	N/A	85.00	85.00	85.00	85.00	85.00	85.00
	A2G0034	Personal Computers In Business Guide (25/pk)		2.95 ea	20.00	20.00	20.00	20.00	20.00	20.00
	A2G0035	Personal Guide to Personal Computers (25/pk)		2.50 ea	20.00	20.00	20.00	20.00	20.00	20.00

Note:

* - New Products

3 - Will be discontinued when current stock is depleted

SERVICE PARTS DISCOUNTS

The following discounts apply only to authorized dealers who are Level I Service Centers.

DOLLAR AMOUNT ORDERED	DISCOUNT
\$25. - \$100.	0%
\$101. - \$1000.	25%
\$1001. - \$10,000.	30%
\$10,000 and above	40%

APPLE SALES SUPPORT MATERIAL (NO CHARGE)

	Model #	Description	Note	Qty. Per Pack	Max. Order Qty.
In-Store Use:	A2F0006	Apple Logo Poster		2	5
	A2F0010	Apple Gift Catalog		50	1
	A2F0001	Large Logo Decals		200	1
	A2F0005	Retail Price List		200	4
	A2F0002	Small Logo Decals		200	1

	Model #	Description	Qty. Per Pack	Max. Order Qty.
Education:	A2F0061	Apples In Training Brochure	50	2
	A2F0068	Education Newsletter Vol.# 3 #1	25	2
	A2F0074	Education Newsletter Vol.# 3 #3	25	2
	A2F0004	Education System Flyer	200	1
	A2F0108	Logo Flyer	50	2
Business:	A3F0078	Apple /// Professional Solution Take One Flyer	50	2
	A3F0058	ProFile™ Take One Flyer	100	2
Miscellaneous:	A2F0109	AppleCare Carry-In Service Registration Forms	10	1
	A2F2099	Apple IIe Starter System Flyer	50	2
	A2F2092	Apple IIe System Brochure	50	2
	A2F0065	Co-op Claim Form	10	2
	A2F0016	Co-op Radio/TV Sheet	1	10
	A2F0015	Handicapped Resource Guide	25	2
	A2F0075	Intelligent Choices Flyer	50	2
	A2F0017	OEM Program Brochure	25	1
Data Sheets:	A2F0036	Apple Business BASIC	25	2
	A2F0055	Applegraphics	25	2
	A2F0050	Apple IEEE-488 Interface Card (A///)	25	2
	A2F0039	Apple FORTRAN	50	2
	A2F0032	Apple PILOT	25	2
	A2F0028	Apple Plot	25	2
	A2F0023	Apple Post	25	2
	A3F0086	Apple /// COBOL	50	2
	A2F0053	Apple /// OEM Prototyping Card	25	2
	A2F0035	Apple /// Pascal	25	2
	A2F0056	Apple II Business Graphics	25	2
	A2F2093	Apple IIe System Data Sheet	25	2
	A2F0027	Apple Writer	25	2
	A2F2098	Apple Writer II (for IIe only)	50	2
	A2F0022	The Controller	25	2
	A2F0042	Disk Operating System DOS 3.3	25	2
	A2F0047	Disk ///	25	2
	A2F0043	Disk II Floppy Subsystem	50	2
	A2F0025	Dow Jones	50	2
	A2F0029	Elementary, My Dear Apple	50	2
	A2F2100	80 Column Text Card	25	2
	A2F0033	Mail List Manager	25	2
	A2F0048	Monitor ///	25	2
	A2F0063	Parallel Interface Card (Apple II)	50	2
	A3F0057	ProFile™	50	2
	A3F0073	Quick File ///	50	2
	A2F2101	Quick File II (for IIe only)	25	2
	A2F0062	Seeds of Success	50	2
	A2F0031	Shell Games	25	2

Model #	Description	Note	Sugg. Retail	Single Qty. Price	Master Pack Qty.	Master Pack
A2F0045	Silentype® Thermal Printer		25	2	5	90.00
A3F0069	SoftCard™ ///		50	2	5	183.00
A2F0037	Sophisticated Operating System SOS		25	2	5	183.00
A2F0071	SuperPILOT		50	2		
A3F0073	Quick File ///		50	2		
A2F0064	Super Serial Card		50	2		
A2F0051	Universal Parallel Interface Card (A///)		25	2		
A3F0034	VisiCalc® ///		25	2		

VisiCalc is a registered trademark of VisiCorp

SOFTWARE AND MANUALS

The Products on the following pages qualify for an Apple Software Credit. You will receive a credit per the following schedule based on total dollar volume (net of returns) of software and manuals purchased during each Apple fiscal month. The credit is based on invoices, not including freight and insurance, and excludes special promotions (except when noted).

MONTHLY DOLLAR VOLUME*	Credit (% of Monthly \$ Volume)
------------------------	---------------------------------

Up to \$3000	0%
\$3001. to \$6000.	3%
\$6001. to \$10,000.	6%
\$10,001. to \$50,000.	11%
\$50,001. to \$100,000.	15%
Over \$100,001.	20%

APPLE FISCAL MONTH	FROM	TO
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December	November 27	December 31
January	January 1, 1983	February 4, 1983
February	February 5, 1983	March 4, 1983

*Based on invoices net of returns, freight and insurance

SOFTWARE FOR APPLE II

	Model #	Description	Note	Sugg. Retail Price	Single Qty.	Master Pack Qty.	Master Pack
LANGUAGES AND OPERATING SYSTEMS	A2D0050	Apple Co-PILOT		35.00	23.00	5	22.00
	A2D0032	Apple FORTRAN		200.00	136.00	4	124.00
	† D2D0100	Apple Logo		175.00	122.00	5	115.00
	† A2D0024	Apple Pascal		250.00	165.00	5	150.00
	A2D0028	Apple PILOT		100.00	61.00	3	58.00
	† A2D0051	Apple SuperPILOT		200.00	122.00	5	116.00
	D2D0033	CIS COBOL Dealer Kit		N/A	150.00	N/A	150.00
	† D2D0032	CIS COBOL with Forms-2		950.00	570.00	5	550.00
	A2D0029	DOS Tool Kit		75.00	47.00	5	45.00
BUSINESS:	C2B0004	APM		235.00	152.75	5	141.00
	A2D0033	Apple Plot	6	70.00	45.00	5	42.00
	A2D0013	Apple Post	6	50.00	34.00	5	32.50
	A2D0049	Apple II Business Graphics		175.00	113.00	5	105.00
	A2D0026	Apple Writer 1.1		75.00	47.00	5	45.00
	C2B0010	Apple Writer II		150.00	97.00	5	90.00
	C2B2010	Apple Writer II (for IIe only)	*	195.00	127.00	5	117.00
	† D2D0002	BPI Accounts Receivable		395.00	248.00	5	229.00
	† D2D0003	BPI General Ledger		395.00	248.00	5	229.00
	† D2D0023	BPI Inventory Control		395.00	248.00	5	229.00
	† D2D0036	BPI Job Costing		595.00	374.00	5	345.00
	† D2D0035	BPI Payroll		395.00	248.00	5	229.00
	C2B0013	Comm-Pac		85.00	55.00	5	51.00
	A2D0030	Dow Jones News & Quotes Reporter 2.0		135.00	81.00	5	76.00
	A2D0007	Dow Jones Portfolio Evaluator	6	50.00	37.00	5	35.00
	D2D0055	Micro Courier		150.00	90.00	5	85.00
	D2D0076	Micro Courier Dealer Introduction Pack		N/A	195.00	N/A	N/A
	D2D0056	Micro Telegram		150.00	90.00	5	85.00
	C2B0001	Pascal Animation		75.00	48.75	5	45.00
	C2B0003	Psort		85.00	55.25	5	51.00
	A2D2005	Quick File II (for IIe only)	*	100.00	60.00	5	58.00
	C2B0011	Script II		100.00	65.00	5	60.00
	C2B0012	Senior Analyst		225.00	146.00	5	135.00
	D2D0075	The Analyzer		575.00	362.00	4	333.00
	† A2D0012	The Controller 1.1		625.00	426.00	4	406.00
SCIENTIFIC/ INDUSTRIAL:	D2D0057	Time Manager		150.00	94.00	5	87.00
	C2B0002	VT-100 Emulator		75.00	48.75	5	45.00
	A2D0037	Applegraphics II		75.00	47.00	5	45.00
	C2S0002	Data Tree Data Base		125.00	81.00	5	75.00
	C2S0004	Designer's Toolkit		225.00	143.00	5	138.00

NOTES:
 * - New Products
 6 - 13 Sector

SOFTWARE

	Model #	Description	Note	Sugg. Retail	Single Qty. Price	Master Pack Qty.	Master Pack
EDUCATION:							
	D2D0100	Apple Logo		175.00	122.00	5	115.00
	A2D0015	Elementary, My Dear Apple, Education II		30.00	20.00	5	18.00
	C2E0013	Ernie's Quiz		50.00	32.00	5	30.00
	C2E0002	Geometry and Measure		50.00	32.50	5	30.00
	C2E0001	Hand Holding BASIC		100.00	65.00	5	60.00
	C2E0016	Instant Zoo		50.00	32.00	5	30.00
	C2E0012	Magic Spells		45.00	29.00	5	27.00
	C2E0010	Math Strategy		45.00	29.00	5	27.00
	C2E0015	Mix and Match		50.00	32.00	5	30.00
	C2E0011	Mop Town		50.00	32.00	5	30.00
	C2E0004	Pilot Animation Tools		75.00	48.75	5	45.00
	C2E0008	Speed Reader		70.00	45.00	5	42.00
	C2E0009	Spelling Strategy		45.00	29.00	5	27.00
	C2E0014	Spotlight		50.00	32.00	5	30.00
	A2D0014	Shell Games Education I	6	30.00	19.00	5	18.00
	C2E0003	Supermap		35.00	22.75	5	21.00
PERSONAL AND ENTERTAINMENT							
	A2D0034	Apple Adventure		35.00	23.00	5	21.50
	C2H0001	Personal Finance		75.00	48.75	5	45.00
	C2H0005	Utopia Graphics		75.00	48.75	5	45.00
	C2H0009	World's Blackjack		50.00	32.50	5	30.00
APPLE // PRODUCT TRAINING PAKS							
	C2Z0001	Apple Writer II		40.00	20.00	5	20.00
	C2Z2002	Quick File II (for IIe only)	*	40.00	20.00	5	20.00
	C2Z2001	Apple Writer II (for IIe only)	*	40.00	20.00	5	20.00
APPLE // REFERENCE MANUALS							
	A2L0026	Apple Fortran Reference Manual (7/box)		25.00 ea	105.00	N/A	
	D2L0013	Apple Monitor Peeled		19.95	10.00	N/A	
	A2L0042	Apple PILOT Editors Manual (10/box)		15.00 ea	90.00	N/A	
	A2L0041	Apple PILOT Language Manual (9/box)		20.00 ea	108.00	N/A	
	A2L0001A	Apple Reference Manual (8/box)		20.00 ea	96.00	N/A	
	A2P2001	Applesoft Manual Set for IIe (5/box)	*	50.00 set	150.00	N/A	
	A2L0006	Applesoft Reference Manual (8/box)		10.00 ea	48.00	N/A	
	A2L0018	Applesoft Tutorial Manual (9/box)		10.00 ea	54.00	N/A	
	A2L2005	Apple IIe Reference Manual (5/box)	*	30.00 ea	90.00	N/A	
	A2L0005	BASIC Programming Manual (20/box)		7.00 ea	72.00	N/A	
	D2L0011	CIS COBOL Manuals		95.00	59.00	N/A	
	A2L0012	Disk II Manual (8/box)		10.00 ea	48.00	N/A	
	A2L0033	Graphics Tablet Manual (5/box)		10.00 ea	30.00	N/A	
	A2L0004	Parallel Printer Manual (5/box)		2.00 ea	6.00	N/A	
	D2L0014	Pascal Hands On (5/box)		14.95 ea	43.00	N/A	
	A2L0027	Pascal Language Reference Manual (9/box)		20.00 ea	108.00	N/A	
	A2L0028	Pascal Operating System Manual (7/box)		25.00 ea	105.00	N/A	
	A2L0002	6502 Hardware Manual (5/box)		15.00 ea	63.00	N/A	
	A2L0003	6502 Programmer's Manual (5/box)		15.00 ea	63.00	N/A	
	A2L0034	Silentye Manual (10/box)		2.00 ea	12.00	N/A	
	A2L0036	The DOS Manual DOS 3.3 (10/box)		10.00 ea	60.00	N/A	

Notes:
 * - New Products
 6 - 13 Sector

APPLE /// SOFTWARE

	Model #	Description	Note	Sugg. Retail	Single Qty. Price	Master Pack Qty.	Master Pack
BUSINESS:							
	C3B0003	Apple Access ///		150.00	97.00	5	90.00
	A3D0003	Apple /// Mail List Manager		150.00	95.00	5	90.00
	† C3B0001	Apple Writer ///		225.00	146.00	5	135.00
	C3B0002	Business Graphics ///		175.00	93.00	5	88.00
	† A3D0022	Professional Solution Software Box		595.00	387.00	5	357.00
	C3B0004	Script ///		125.00	81.00	5	75.00
	† C3B0005	Senior Analyst		350.00	140.00	5	130.00
	† A3D0002	VisiCalc® ///		250.00	165.00	5	150.00
	A3D0020	Quick File ///		100.00	60.00	5	58.00
LANGUAGES AND OPERATING SYSTEMS							
	A3D0004	Apple /// Business BASIC		125.00	80.00	5	75.00
	† A3D0021	Apple /// COBOL		495.00	322.00	5	307.00
	† A3D0005	Apple /// Pascal		250.00	162.00	5	152.00
	C3S0001	Pascal Utility Library		75.00	48.00	5	45.00
APPLE /// REFERENCE MANUALS							
	A3L0002	Apple Business Basic Manual Volumes 1&2 (5 sets/box)		30.00 ea	90.00	N/A	N/A
	A3L0004	Pascal Introduction, Editor and Filer (8/box)		20.00 ea	96.00	N/A	N/A
	A3L0005	Pascal Program Preparation Tools Manual (8/box)		20.00 ea	96.00	N/A	N/A
	A3L0003	Pascal Programmer's Manual Two Volume Set (4 sets/box)		30.00 ea	72.00	N/A	N/A
APPLE /// PRODUCT TRAINING PAKS							
	C3Z0002	PTP - Apple /// Business Graphics		40.00	20.00	5	20.00
	C3Z0001	PTP - Apple Writer ///		40.00	20.00	5	20.00
	A3Z0001	PTP - Mail List Manager		40.00	20.00	5	20.00
	A3Z0003	PTP - Apple /// System Utilities		40.00	20.00	5	20.00
	A3Z0002	PTP - VisiCalc® ///		40.00	20.00	5	20.00

Notes:

† - Products eligible for Floorplanning